



Buying Your Home



SETTING THE STANDARD



EXTENSIVE ARRAY OF SERVICES



LOCALLY OWNED & OPERATED



UP-TO-DATE MARKET STATISTICS



HOME SEARCH TOOLS



REALTORS® WHO UNDERSTAND YOUR UNIQUE BUYING NEEDS

LINDA SOLHEIM, REALTOR®

(253) 279-7665 | lindasolheim@windermere.com



Why Windermere?



SETTING THE STANDARD

We deliver the best in our industry, including:

- ◆ Exceptional Service
- ◆ Unsurpassed Integrity
- ◆ A Strict Code of Ethics
- ◆ Premium Tools and Services
- ◆ Marketing Expertise
- ◆ Top-Level Negotiation Skills
- ◆ Contract Management Expertise



WE ARE LOCAL

- ◆ Neighborhood Insight
- ◆ Locally Owned and Operated
- ◆ Committed to Our community





Home Search Tools

ONLINE SEARCH PLATFORMS

Powered by NWMLS

- ◆ Customized Searches (Manual and Automated)
- ◆ Virtual Home Tours

WINDERMEREPC.COM

- ◆ In-Depth Pierce County Information
- ◆ Popular Searches and Open House Search
- ◆ Neighborhood Page Resources

Featured listings, neighborhood videos, photos, and links to local resources for popular spots, crime, schools, and transportation.

- ◆ *How to Buy A Home* Educational Blog Series

OPEN HOUSES

Great opportunity to tour homes (in person or digitally) and gather insight. Let's talk pros/cons!

SOCIAL MEDIA



Listing blogs on
windermerepc.com



@windermerepartners



Windermere
Professional Partners



@windermerepc





OVERVIEW OF Services

I'm on your team throughout the process.



Preparing Before You Buy

- ◆ Pre-approval guidance
- ◆ Earnest money discussion
- ◆ Buying interview to determine your goals
- ◆ Provide local area knowledge and resources
- ◆ Buyer's agency representation



Early Insights for Our Process

- ◆ Generate statistical market overview
- ◆ Manual and automated inventory search setup
- ◆ Provide community tours
- ◆ Schedule and show homes
- ◆ Offer discussions on property pros/cons & criteria
- ◆ Provide comparative market analysis for target properties



Writing the Offer

- ◆ Prepare a competitive offer
- ◆ Discuss possible multiple offer situations and best strategies
- ◆ Review and discuss all aspects of your contract





Going Under Contract

Negotiate all aspects on your behalf, including:

- ◆ Price
- ◆ Contingencies
- ◆ Inclusions and exclusions
- ◆ Inspection, appraisal, and title resolution
- ◆ Closing and possession date



Communication

Buyers agency representation ensures that I will thoroughly communicate with all parties, including:

- ◆ Inspection and appraisal coordination
- ◆ Title and escrow facilitation
- ◆ Facilitate closing procedures and timeline management
- ◆ Negotiation of all associated contracts
- ◆ Guide and counsel you from beginning through possession
- ◆ Facilitate transfer of keys



Once the path to closing has completed and you own your home, I will continue to be your resource.

With my connections and access to spectacular resources, I can assist you with any homeowner needs or questions.

WINDERMEREPC.COM/BUYING-A-HOME

Want to learn more about the home buying process? You can find an entire blog series that will walk you through the process, providing insider tips from beginning to end at windermerepc.com/buying-a-home



Market Statistics

Using Up-to-the-Minute Market Data to Make Informed Decisions

My expertise is fueled by access to Windermere's experts...



Matthew Gardner, Chief Economist

Windermere's chief economist, Matthew Gardner, has been a real estate economist for more than 30 years. He specializes in residential market analysis, financial analysis, and land use and regional economics. His study and interpretation of this economic data, and its impact on the real estate market, gives us unique insights into short and long-term housing trends and are important to consider when buying or selling a home.



WINDERMERE
PROFESSIONAL
PARTNERS

Windermere Professional Partners Statistics

Local statistics by county and city.



FROM SALE TO SOLD | Proprietary quarterly statistics provide current state of the market for offer strategy.



MEDIAN SALES PRICE | Markets don't increase or decline in a straight line. See what is happening, real-time in the market.



MARKET UPDATE | Geographical and price point statistical analysis ensuring you don't over pay, or to assist in a multiple offer situation.

My marketing and decision making is driven by the real-time numbers.





"As your real estate broker, I am committed to being an effective communicator by helping you navigate through the real estate process with professionalism, competence, integrity, honesty and excellence, while obtaining the best value for you, my client, with Windermere's cutting edge services, statistics and education."

REALTOR® Linda Solheim brings more than 35 years of customer service and sales experience with industry leaders Windermere Real Estate, Nordstrom and Alaska Airlines, plus a strong background in the horse industry. Linda's clients benefit, whether investing in a residence, investment property, vacant land or an equestrian property. Linda has a rich understanding of what her clients are selling or buying, based upon her own experience with the many facets of real estate!





All in, for you.

LINDA SOLHEIM, REALTOR®
(253) 279-7665 | lindasolheim@windermere.com